

Mark Scarola
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San Diego, CA 92123

To whom it may concern,

As a recent graduate at the University of San Diego in their Masters of Science in Real Estate program, I am currently seeking full-time employment in the commercial real estate sector. While I'm open to a variety of positions, my primary interests are development, real estate funds and syndications, investor relations and marketing, capital markets, affordable and workforce housing, and asset management.

I am currently interning at the [San Diego Community Housing Corporation](#) where I'm working on a for-sale affordable housing project. I previously interned at [The Middlemarch Fund](#), which raises equity capital for workforce housing development. Here I've studied the Regional Housing Needs Assessment report, conducted market research, and created investor update report templates.

Prior to this position, I worked with a small developer where I was responsible for onboarding new accredited investors, writing monthly progress reports, and preparing marketing materials for prospective investors. This company used a Regulation D private placement fund to raise capital for a ground up industrial project. I was active in organizing the fund and helping to raise capital for it by attending and presenting at various conferences nationwide.

On a personal level, I am a committed individual who prides himself on always putting his best foot forward, being a creative problem solver, as well as being a naturally organized person. I received an email from a coworker the other week that read "I love your organization and commitment to the program. You are a great leader to both the [students] and us-- I personally am looking forward to your workshop".

If you would like to read more about my background you can find me online at [linkedin.com/in/mark-scarola](https://www.linkedin.com/in/mark-scarola) or by visiting my website at markscarola.com.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mark Scarola', with a stylized flourish at the end.

Mark Scarola
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